



Leverage the behavioral
diversity of your team

Optimizing Team Productivity Workshop Description

Overview

This workshop was designed to prepare a team to understand and manage the individual behavioral relationships that will either drive or inhibit optimal work output. *Optimizing Team Productivity* provides a methodology for building protocols into the way individual team members interface with each other to accelerate team productivity. The basic premise of this workshop is that a common characteristic of all high performing teams is a balance between technical competence and behavioral compatibility. This workshop proactively leverages the behavioral diversity of the team in achieving team goals.

Prerequisite Workshop: Understanding Individual and Team Behavior

Objectives

Upon completion of this workshop participants will be able to:

- Determine how to leverage the team member relationships based on each team member's behavioral preferences described by the Discus relationship reports.
- Establish behavioral monitoring tools to address the alignment or misalignment of the team leader's leadership style compared to the team's leadership requirements as described in the Discus team report.
- Identify the behavioral issues that will positively or negatively impact the accomplishment of specific team tasks.
- Determine ways to minimize or eliminate behavioral interference when it arises within the teamwork process.
- Assign accountability for behavioral monitoring as the team completes its work
- Create plans to maintain or improve areas of strength and limitation within their team.
- Establish a customer communication strategy based on the behavioral profile of the customer.

Target Audience

Any new or existing team or workgroup, including project teams, sales teams, functional teams, leadership teams, etc.

Learning Time

4 hours

Class Size

Normally conducted for a single intact team typically with 10 to 20 members

Learning Methods and Delivery

Optimizing Team Productivity relies on the extensive use of diagnostic reports based on the DISC model.

Optimizing Team Productivity is to be conducted by Prism Learning Solutions facilitators.



30700 Telegraph Road, Suite 4566
Bingham Farms, MI 48025
Phone 248.258.0026 Toll Free 866.313.6740
Fax 248.258.0343

www.prismlls.com