

Understanding how behavioral compatibility
can impact performance

Understanding Individual And Team Behavior Workshop Description

Overview

This workshop was designed to provide organizations with the ability to understand how the behavioral side of team performance can impact team results as powerfully as the operational/functional side. Using the Discus suite of diagnostic reports, this workshop provides an empirical way to define and address the behavioral gaps in team performance.

Objectives

Upon completion of this workshop participants will be able to:

- See how individual behavioral profiles can provide an understanding of how others perceive you and how to adapt to meet the needs of the team.
- See how team behavioral profiles can explain how the team gets work done and what will interfere with getting work done.
- See how "what if" scenarios can be used when considering adding new team members to explore their compatibility with the team before formally adding them.
- See how creating an "ideal" behavioral profile for a proposed team can be used to produce the highest probability that the team will accomplish the desired outcomes.
- See how relationship reports describing the relationship between the team leader and each of the team members or any two team members can be used as the basis for dialogue aimed at resolving any possible conflict.

Target Audience

Any new or existing team or workgroup, including project teams, sales teams, functional teams, leadership teams, etc.

Learning Time

4 hours

Class Size

Can be a large group session if there is at least one facilitator for every 30 participants. Can also be conducted for small teams.

Learning Methods and Delivery

Understanding Individual and Team Behavior relies on the extensive use of diagnostic reports based on the DISC model.

Understanding Individual and Team Behavior can be conducted by our facilitators or certified client facilitators.



30700 Telegraph Road, Suite 4566
Bingham Farms, MI 48025
Phone 248.258.0026 Toll Free 866.313.6740
Fax 248.258.0343

www.prismlls.com